













ONLINE TRAVEL DISTRIBUTION SUMMIT 2016

11th of April 2016, University of Applied Sciences Salzburg, Urstein Süd 1, 5412 Puch/Salzburg

| 13:30 | | ARRIVAL |
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| | | |
| 14:00 | | Official Welcome of the speakers and opening of the Summit |
| | | (Room HS110) |
| 14:00 | AMADEUS | Topic: Distribution channels development. A historical |
| | Wilfried Kropp | perspective — 10' |
| | | Discussion (moderated by Wolfgang Pagl) |
| 14:30 | BOOKING | Topic: The current online distribution landscape. Mergers & |
| | Gila Gfader | Acquisitions and Business Model Development $-$ 10' |
| | | Discussion (moderated by Wolfried Kropp) |
| 15:00 | ÖHV | Topic: Direct distribution vs. indirect distribution. Challenges |
| | Markus Gratzer | for the hospitality industry $-10'$ |
| | | Discussion (moderated by Uwe Frers) |
| 15:30 | | BREAK |
| 16:30 | GOOGLE | Topic: Search engines and meta search engines. Technology |
| | Sher Khan | Giants tapping into the tourism industry $-$ 10' |
| | • | Discussion (moderated by Gila Gfader) |
| 17:00 | EXPEDIA | Topic: The online distribution from the customers perspective |
| | Wolfgang Pagel | (new study) — 10' |
| | | Discussion (moderated by Markus Gratzer) |
| 17:30 | ESCAPIO | Topic: Disruptive technologies and future developments — 10' |
| | Uwe Frers | |
| | | Discussion (moderated by Sher Khan) |
| 18:00 | | After Work Reception – Meeting in the lobby with invited |
| | | industry partners |
| 19:30 | | Official end |